

## MORE THAN JUST FINANCING

Life is complicated, but luckily maintaining your fleet doesn't have to be. Through our standard **maintenance package**, we take care of the hassles throughout the lease term: from ordering and inspecting the vehicle, ongoing upkeep, until sale. As repair and maintenance costs are already included in your monthly rent, there are also **no unexpected costs** from accidents or breakdowns.



## CONSIDERABLE SAVINGS

Beyond convenience, operating leases also save you money via greater **capital efficiency and tax savings**. With ORIX you also benefit from our scale of 12,000+ vehicles in Thailand which allow us to negotiate competitive prices for vehicle purchases, insurance, and maintenance.



**Lower monthly payments**

For operating leases, we factor a residual value at the end of the financing term. This means you pay (up to 40%) less each month versus hire purchase financing.



**Save on taxes**

For high value vehicles\*, you can expense more from leasing than you can from hire purchase/cash purchase. This means up to 232,000 Baht tax savings over a five-year lease.



**Leverage ORIX negotiating power**

We use our negotiating power to help you save on vehicle purchase, insurance, and maintenance costs. On average, customers save 5-6% more over the entire vehicle lifetime.

## FLEXIBLE TERMS

Like people, no business is the same. As such, our flexible terms allow you customize a lease that **best fits your requirements**.



### Term

- 12 months
- 24 months
- 36 months
- 48 months
- 60 months



### Vehicle Type

- Sedan
- Pickup
- Truck
- Forklift



### Maintenance

- Self Service
- Full Service



### Option

- Operating Lease
- Operating Lease with purchase option
- Financial Lease

### EXCEPTIONAL SERVICE

Through decades of refinement, you can be sure of an exceptional experience when you rent from ORIX.



#### 24/7 Emergency Support

Call Center support 24 hours a day, 365 days a year.



#### Reliable Service

Nationwide maintenance network with 1,700+ repair shops.

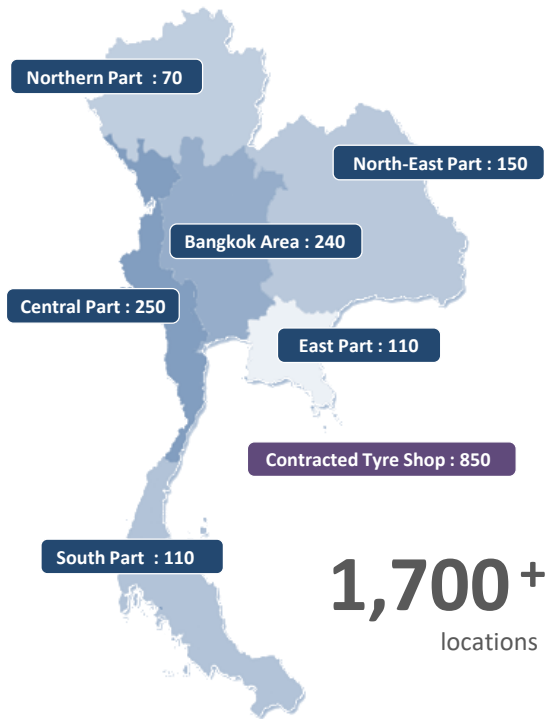


#### Replacement Car

500+ replacement cars, available to you free of charge when your leased car is under maintenance/repair.

### OUR SERVICE NETWORK

Maintenance Service Network of;



**1,700+**  
locations

### GET MORE WITH ORIX

With over a decade of telematics experience, we have helped customers prevent accidents, save on fuel/reduce emissions and optimize their fleet size. These capabilities are now available in Thailand via our ORIX Fleet Portal with **GPS package** (optional paid services).



#### Avoid Accidents

Up to 70% reduction in accidents by changing dangerous driving habits.



#### Save Fuel

Companies typically save ~12% in fuel by driving within reasonable limits.



#### Reduce Fleet Size

Companies typically can reduce their fleet by 10% or more by optimizing.



**For more information, please contact our marketing staff below.**  
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