

## GOOD FOR BUSINESS, GOOD FOR THE ENVIRONMENT

We live in exciting times where being environmentally friendly also makes perfect business sense.

Working with leading suppliers and contractors in Thailand, we can help you achieve your energy saving aspirations end-to-end: from design and installation, to finance and maintenance over the lifetime of the asset.

Through innovative leasing solutions we help provide **Rooftop Solar Power, Energy-efficient Air Conditioning, LED lighting** that help you save right away and with minimal risk to your business.

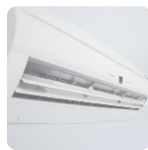
## SIGNIFICANT ENERGY SAVINGS

Through continuous innovation, the cost of energy saving equipment is now low enough to justify investment. Some indicative savings that your business can enjoy:



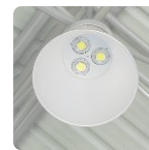
**Solar**  
15-30%

You can save 15-30% on daytime electricity charges by installing solar panels on your rooftop. This is most appropriate for companies that operate 6-7 days per week and have an electricity bill of 200,000 Baht or more per month.



**Air Conditioning**  
25-35%

You can save up to 25-35% on air conditioning (electricity) costs by using air conditioning systems with inverters. This is appropriate for companies that currently use non-inverter type air conditioning.



**LED**  
40-60%

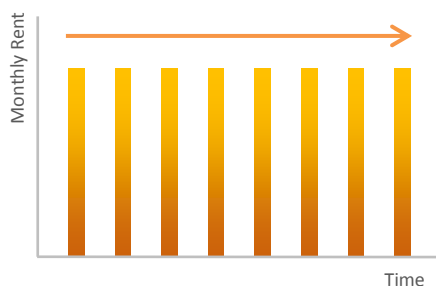
LED lighting helps you save up to 40-60% on electricity costs and last five times more than incandescent lighting. LED lighting can be employed both for residential (hospitals, apartment complexes, etc.) and industrial use.

## TRUE SAVINGS VIA OUR UNIQUE SOLAR LEASING SCHEME

To maximize the benefits of solar power for your business, we have developed a solar leasing scheme that takes into account the unique nature of solar power generation. Unlike normal leasing schemes, our monthly lease payments are based on the solar power that your business consumes at a discounted rate. With no upfront investment and lease terms of up to 15 years, you save on day one and with minimal risk to your business.

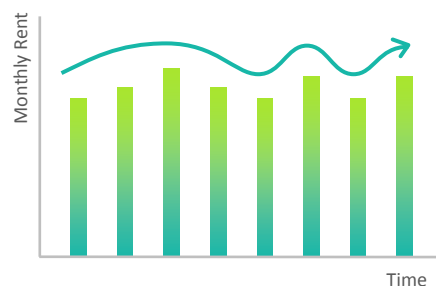
### Normal Leasing:

You pay a fixed amount regardless of how much you use/save.



### ORIX Solar Lease:

You pay in proportion to the amount you save.



## BENEFITS TO YOUR BUSINESS



### Direct savings

Cost per kWh that we charge is based on prevailing MEA/PEA rates less a fixed discount, fixed rate option also available to negate effects of inflation.



### Minimal risks during the lease term

Maintenance and repair costs are already included in your lease payment, you can rest assured that we have selected quality equipment and that there are no unexpected costs.



### No upfront investment

No upfront investment, lease term of up to 15 years. This allows you to enjoy savings from day one without using up your precious capital.

In addition to our solar lease scheme, we also provide **Finance Lease of solar equipment** for lease terms of up to 5 years.

## EXPERIENCE FROM THE LARGEST SOLAR PLAYER IN JAPAN

ORIX has extensive experience in renewable energy and energy savings. In collaboration with **ORIX Environmental and Energy Services (EES)** we bring this experience to Thailand. Via self-investment of ground and rooftop mounted solar plants to customer installations, ORIX EES is the largest solar power provider in Japan with a total installed base of 2,000+ Megawatts. ORIX EES also actively invests in biomass, wind, hydro, and geothermal power in Japan and international markets.



Solar Power



Biomass



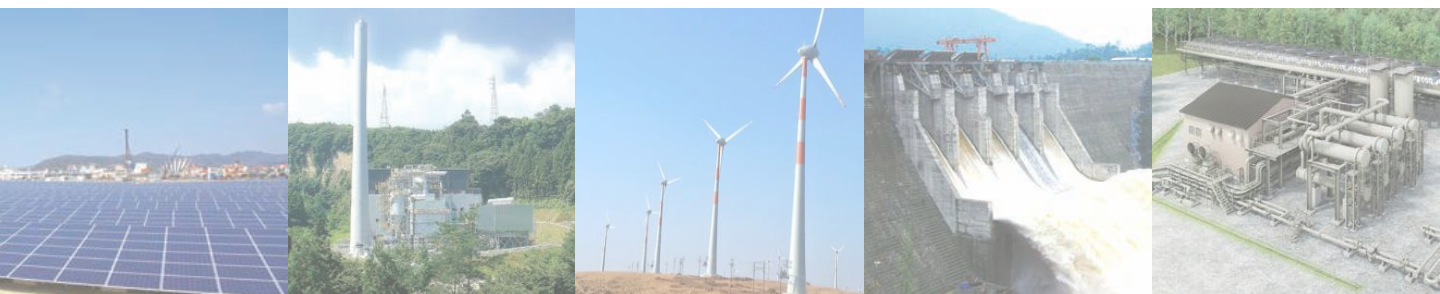
Wind power



Hydro power



Geothermal



For more information, please contact our marketing staff below.



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